

# Evaluating the Efficiency of Firms with Negative Data in Multi-Period Systems: An Application to Bank Data

S. Kordrostami <sup>\*†</sup>, M. Jahani Sayyad Noveiri <sup>‡</sup>

Received Date: 2015-02-21    Revised Date: 2015-12-12    Accepted Date: 2016-02-28

## Abstract

Data Envelopment Analysis (DEA) is a mathematical technique to evaluate the performance of firms with multiple inputs and outputs. In conventional DEA models, the efficiency scores of Decision Making Units (DMUs) with non-negative inputs and outputs are evaluated in a special period of time. However, in the real world there are situations wherein performance of firms must be evaluated in multiple periods of time while negative data are present; for this matter the current paper proposes an approach for assessing the efficiency of multi-period systems in the presence of positive and negative measures. To illustrate, the average efficiency of firms with some negative measures are calculated in multi-period production systems. The suggested approach utilizes the Semi-Oriented Radial Measure (SORM) model (Emrouznejad et al. [4]) for incorporating some negative factors (inputs and outputs) and determining the efficiency of multi-period production systems. A real world data set related to banking sector is used to illustrate and clarify the proposed approach.

*Keywords* : Data Envelopment Analysis (DEA); Efficiency; Multi-period systems; Negative data.

## 1 Introduction

Many systems can be found in the real world whose performance must be evaluated in multiple periods of time in which negative data exist. Factors like profit, growth in the number of clients, and changes in orders can be considered as measures with positive and negative values. In the current study, the data envelopment analysis (DEA) technique is used for evaluating the performance of multi-period systems with negative data. DEA, popularized by Charnes et al. [1], is a non-parametric method for evaluating the efficiency of decision making units (DMUs) with

multiple inputs and outputs. Nowadays DEA is used in many areas like banking [16], education [8], health [3], etc. In traditional DEA models, the efficiency scores of firms are usually evaluated in a specified period of time while data are deemed as non-negative inputs and outputs. Nevertheless, there are a number of cases incorporating negative values in the DEA literature.

Researchers such as Pastor [11], Lovell [9], and Seiford and Zhu [14] used data transformations in order to handle negative factors. Also, Portela et al. [13] propounded a directional distance approach, a range directional measure (RDM) model, for investigating negative measures. Then, Portela and Thanassoulis [12] developed the RDM model [13] to calculate the needed efficiency scores for the Malmquist type index and Luenberger indicator in the presence of negative data. Sharp et al. [15] suggested a

\*Corresponding author. [kordrostami@liau.ac.ir](mailto:kordrostami@liau.ac.ir)

<sup>†</sup>Department of Mathematics, Lahijan Branch, Islamic Azad University, Lahijan, Iran.

<sup>‡</sup>Department of Mathematics, Lahijan Branch, Islamic Azad University, Lahijan, Iran.

modified slack based measure model for assessing the efficiency of DMUs in the presence of negative inputs and outputs. Afterwards, Emrouznejad et al. [4] introduced a semi-oriented radial measure (SORM) for dealing with situations in which variables can take both positive and negative numbers. Cheng et al. [2] provided a variant of radial measure in order to assess the performance of units where negative measures are present. Furthermore, there are some papers providing approaches for evaluating the efficiency of systems in multiple periods wherein input and output factors are non-negative.

Park and Park [10] indicated an aggregative efficiency of multi-period systems. Esmailzadeh and Hadi-Vencheh [5] provided a super-efficiency model based on the assumption of constant returns to scale (CRS) for estimating aggregative efficiency of multi-period systems. Furthermore, Kao and Liu [7] used a relational network model and calculated the overall and period efficiencies of each DMU. Jablonsky [6] modified Park and Park's model [10] and introduced approaches for determining the efficiency and ranking DMUs. Furthermore, Jablonsky [6] calculated the average efficiency in multi-period production systems.

In the current paper, an approach is proposed to estimate the average efficiency of multi-period systems where negative and positive factors present. To illustrate, Jablonsky's approach [6] which is applied for evaluating the average efficiency in multi-period systems, is extended and modified for situations that negative values exist. For negative data in two forms, all values of a variable are negative or some values are negative while others are positive, so Emrouznejad et al.'s method [4] is utilized and generalized, and then efficiency changes between two periods are measured. After this, the average efficiency of 50 branches of an Iranian bank is estimated with the use of the introduced method.

The rest of the paper is organized as follows. Section 2 reviews some concepts and formulations that are used and generalized in the current study. The introduced approach for estimating the average efficiency of multi-period systems with negative measures are provided in Section 3. An application of the introduced method in the banking sector is given in Section 4. Conclusions are presented in Section 5.

## 2 Preliminaries

First the SORM model, proposed by Emrouznejad et al. [4], is presented in this section. Then, Jablonsky's approach [6] to compute the average efficiency of multi-period systems is displayed.

### 2.1 SORM (semi-oriented radial measure) model

Consider  $n$  DMUs,  $DMU_j$  ( $j = 1, \dots, n$ ), with  $m$  inputs  $x_{ij}$  ( $i = 1, \dots, m$ ) and  $s$  outputs  $y_{rj}$  ( $r = 1, \dots, s$ ). Also, assume  $I$  displays a subset of input variables in which inputs have positive values for all DMUs.  $L$  shows a subset of input variables in which inputs are positive for some DMUs and negative for others. Similarly, a subset  $R$  of output measures indicates outputs that take positive values for all DMUs while a subset  $K$  represents outputs with positive values for some DMUs and negative for others. Emrouznejad et al. [4] defined  $x_{ij}$ ,  $i \in L$ ,  $y_{rj}$ ,  $r \in K$  as follows:

$$x_{ij} = x_{ij}^1 - x_{ij}^2, \quad i \in L, \forall j, \text{ that}$$

$$x_{ij}^1 = \begin{cases} x_{ij} & \text{if } x_{ij} \geq 0, \\ 0 & \text{if } x_{ij} < 0, \end{cases}, \quad x_{ij}^2 = \begin{cases} 0 & \text{if } x_{ij} \geq 0, \\ -x_{ij} & \text{if } x_{ij} < 0. \end{cases}$$

and

$$y_{rj} = y_{rj}^1 - y_{rj}^2, \quad r \in K, \forall j, \text{ that}$$

$$y_{rj}^1 = \begin{cases} y_{rj} & \text{if } y_{rj} \geq 0, \\ 0 & \text{if } y_{rj} < 0, \end{cases}, \quad y_{rj}^2 = \begin{cases} 0 & \text{if } y_{rj} \geq 0, \\ -y_{rj} & \text{if } y_{rj} < 0. \end{cases}$$

Then they introduced the following model, variable returns to scale (VRS) SORM model in the output orientation, for calculating the efficiency of DMUs in the presence of negative data:

$$\begin{aligned} & \text{Max } \theta \\ & \text{s.t. } \sum_{j=1}^n \lambda_j x_{ij} \leq x_{io}, \forall i \in I, \\ & \quad \sum_{j=1}^n \lambda_j x_{ij}^1 \leq x_{io}^1, \forall i \in L, \\ & \quad \sum_{j=1}^n \lambda_j x_{ij}^2 \geq x_{io}^2, \forall i \in L, \\ & \quad \sum_{j=1}^n \lambda_j y_{rj} \geq \theta y_{ro}, \forall r \in R, \\ & \quad \sum_{j=1}^n \lambda_j y_{rj}^1 \geq \theta y_{ro}^1, \forall r \in K, \\ & \quad \sum_{j=1}^n \lambda_j y_{rj}^2 \leq \theta y_{ro}^2, \forall r \in K, \\ & \quad \sum_{j=1}^n \lambda_j = 1, \\ & \quad \lambda_j \geq 0, \forall j. \end{aligned} \quad (2.1)$$

The optimal value of  $\varphi^* = \frac{1}{\theta^*}$  shows the efficiency of  $DMU_o$ . Moreover, Emrouznejad et al. [4] showed another model in the input orientation. Readers can refer to Emrouznejad et al. [4] for more information in this regard.

### 2.2 A multi-period model

Suppose the aim is to evaluate the average efficiency of  $n$  multi-period production systems,

$DMU_j$  ( $j = 1, \dots, n$ ), in  $T$  periods of time ( $t = 1, \dots, T$ ) while inputs  $x_{ij}$  ( $i = 1, \dots, m$ ) and outputs  $y_{rj}$  ( $r = 1, \dots, s$ ) are non-negative. Jablonsky [6] suggested the following model for this purpose:

$$\begin{aligned} \text{Max} \quad & \sum_{t=1}^T \theta_o^t / T \\ \text{s.t.} \quad & \sum_{j=1}^n \lambda_j^t x_{ij}^t \leq x_{io}^t, \forall i, \forall t, \\ & \sum_{j=1}^n \lambda_j^t y_{rj}^t \geq \theta_o^t y_{ro}^t, \forall r, \forall t, \\ & \lambda_j^t \geq 0, \forall j, \forall t. \end{aligned} \tag{2.2}$$

in which  $x_{ij}^t$  indicates the  $i$ th input of  $j$ th DMU in period  $t$  and  $y_{rj}^t$  is  $r$ th output of  $j$ th DMU in period  $t$ .  $\lambda_j^t$  is the intensity variable. Furthermore, for ranking DMUs,  $\lambda_o^t = 0$ , ( $t = 1, \dots, T$ ) was added to the aforementioned model and an additional model was also introduced for ranking weakly efficient DMUs. For more details, readers can refer to [6].

### 3 Multi-period systems in the presence of negative data

At this moment, an approach is proposed for assessing the average efficiency of  $n$  multi-period units,  $DMU_j$  ( $j = 1, \dots, n$ ), with  $m$  inputs  $x_{ij}$  ( $i = 1, \dots, m$ ) and  $s$  outputs  $y_{rj}$  ( $r = 1, \dots, s$ ) in  $T$  ( $t = 1, \dots, T$ ) periods while inputs and outputs can take positive and negative values. Similar to section 2, a subset of input variables in which inputs have positive values for all DMUs are shown with  $I$  for each period  $t$  ( $t = 1, \dots, T$ ). A subset of input measures with positive inputs for some DMUs and negative for others is indicated with  $L$  for each period  $t$  ( $t = 1, \dots, T$ ). Also, a subset of output measures in which outputs take positive values for all DMUs is represented by  $R$  while a subset  $K$  of outputs contains outputs with positive values for some DMUs and negative values for others in each period  $t$  ( $t = 1, \dots, T$ ). Therefore,  $x_{ij}^t$ ,  $i \in L$ ,  $y_{rj}^t$ ,  $r \in K$  can be defined as follows:

$$x_{ij}^t = x_{ij}^{1t} - x_{ij}^{2t}, \quad i \in L, \forall j, \forall t,$$

that

$$x_{ij}^{1t} = \begin{cases} x_{ij}^t & \text{if } x_{ij}^t \geq 0, \\ 0 & \text{if } x_{ij}^t < 0, \end{cases}, \quad x_{ij}^{2t} = \begin{cases} 0 & \text{if } x_{ij}^t \geq 0, \\ -x_{ij}^t & \text{if } x_{ij}^t < 0. \end{cases}$$

and

$$y_{rj}^t = y_{rj}^{1t} - y_{rj}^{2t}, \quad r \in K, \forall j, \forall t,$$

that

$$y_{rj}^{1t} = \begin{cases} y_{rj}^t & \text{if } y_{rj}^t \geq 0, \\ 0 & \text{if } y_{rj}^t < 0, \end{cases}, \quad y_{rj}^{2t} = \begin{cases} 0 & \text{if } y_{rj}^t \geq 0, \\ -y_{rj}^t & \text{if } y_{rj}^t < 0. \end{cases}$$

in which  $x_{ij}^t$  denotes  $i$ th input of  $j$ th DMU in period  $t$  and  $y_{rj}^t$  represents  $r$ th output of  $j$ th DMU in period  $t$ . It is clear that  $x_{ij}^{1t}$ ,  $x_{ij}^{2t}$ ,  $y_{rj}^{1t}$ , and  $y_{rj}^{2t} \geq 0$ . Jablonsky's approach [6] is modified for incorporating negative and positive factors (inputs and outputs). Thus, the following model is introduced for evaluating the average efficiency of multi-period systems in the presence of negative measures.

$$\begin{aligned} \text{Max} \quad & e_o^M = \sum_{t=1}^T \theta_o^t / T \\ \text{s.t.} \quad & \sum_{j=1}^n \lambda_j^t x_{ij}^t \leq x_{io}^t, \forall i \in I, \forall t, \\ & \sum_{j=1}^n \lambda_j^t x_{ij}^{1t} \leq x_{io}^{1t}, \forall i \in L, \forall t, \\ & \sum_{j=1}^n \lambda_j^t x_{ij}^{2t} \geq x_{io}^{2t}, \forall i \in L, \forall t, \\ & \sum_{j=1}^n \lambda_j^t y_{rj}^t \geq \theta_o^t y_{ro}^t, \forall r \in R, \forall t, \\ & \sum_{j=1}^n \lambda_j^t y_{rj}^{1t} \geq \theta_o^t y_{ro}^{1t}, \forall r \in K, \forall t, \\ & \sum_{j=1}^n \lambda_j^t y_{rj}^{2t} \leq \theta_o^t y_{ro}^{2t}, \forall r \in K, \forall t, \\ & \sum_{j=1}^n \lambda_j^t = 1, \forall t, \\ & \lambda_j^t \geq 0, \forall j, \forall t. \end{aligned} \tag{3.3}$$

Model (3.3) is an output-oriented model with the assumption of VRS. The proposed model in the input orientation is given as follows:

$$\begin{aligned} \text{Min} \quad & e_o^m = \sum_{t=1}^T \theta_o^t / T \\ \text{s.t.} \quad & \sum_{j=1}^n \lambda_j^t x_{ij}^t \leq \theta_o^t x_{io}^t, \forall i \in I, \forall t, \\ & \sum_{j=1}^n \lambda_j^t x_{ij}^{1t} \leq \theta_o^t x_{io}^{1t}, \forall i \in L, \forall t, \\ & \sum_{j=1}^n \lambda_j^t x_{ij}^{2t} \geq \theta_o^t x_{io}^{2t}, \forall i \in L, \forall t, \\ & \sum_{j=1}^n \lambda_j^t y_{rj}^t \geq y_{ro}^t, \forall r \in R, \forall t, \\ & \sum_{j=1}^n \lambda_j^t y_{rj}^{1t} \geq y_{ro}^{1t}, \forall r \in K, \forall t, \\ & \sum_{j=1}^n \lambda_j^t y_{rj}^{2t} \leq y_{ro}^{2t}, \forall r \in K, \forall t, \\ & \sum_{j=1}^n \lambda_j^t = 1, \forall t, \\ & \lambda_j^t \geq 0, \forall j, \forall t. \end{aligned} \tag{3.4}$$

$e_o^{M*}$  and  $e_o^{m*}$  indicate the efficiency scores of  $DMU_o$  (i.e. the unit under evaluation) in models (3.3) and (3.4), respectively. The optimal value of model (3.3) is not less than one, that is  $e_o^{M*} \geq 1$  and  $DMU_o$  is efficient in all periods if and only if  $e_o^{M*} = 1$ . If  $e_o^{M*} > 1$ , then  $DMU_o$  is inefficient at least in one period. Furthermore, the efficiency score of model (3.4) is not greater than one, that is  $e_o^{m*} \leq 1$ . Provided that  $e_o^{m*} < 1$ ,  $DMU_o$  is the inefficient unit at least in one period, and it is efficient in all periods if and only if  $e_o^{m*} = 1$ . We determine the average efficiency of multi-period systems in the presence of negative data because we believe it is more logical and rational in comparison with assessing the efficiency from optimistic and pessimistic points of view. Also, for calculating the efficiency changes of a DMU between two periods, the Malmquist

Productivity Index (MPI) can be used. The following formulas are presented for estimating the efficiency changes of a DMU between periods  $t$  and  $t + k$ :

$$MPI_o^{M(t,t+k)} = \frac{e_o^{M(t+k)}}{e_o^{M(t)}}, \quad (3.5)$$

$$MPI_o^{m(t,t+k)} = \frac{e_o^{m(t+k)}}{e_o^{m(t)}}, \quad (3.6)$$

$e_o^{M(t+k)}$  and  $e_o^{M(t)}$  (i.e.  $\theta_o^{t+k}$  and  $\theta_o^t$ , in model (3.3)) are the efficiency scores of  $DMU_o$  in period  $t + k$  and period  $t$  that are obtained from model (3.3). In formula (3.5) if  $MPI_o^{M(t,t+k)} > 1$ , the performance of  $DMU_o$  has been deteriorated. If  $MPI_o^{M(t,t+k)} < 1$ , the performance of  $DMU_o$  has been improved and the efficiency is without change if  $MPI_o^{M(t,t+k)} = 1$ . In formula (3.6),  $e_o^{m(t+k)}$  and  $e_o^{m(t)}$  (i.e.  $\theta_o^{t+k}$  and  $\theta_o^t$ , in model (3.4)) show the efficiency scores of  $DMU_o$  in periods  $t + k$  and  $t$  that are calculated by model (3.4). In this case, changes in efficiency are interpreted as follows:

If  $MPI_o^{m(t,t+k)} > 1$  then the efficiency of  $DMU_o$  has been improved,

If  $MPI_o^{m(t,t+k)} < 1$ , the efficiency of  $DMU_o$  has been deteriorated,

If  $MPI_o^{m(t,t+k)} = 1$ , the efficiency is without change.

#### 4 Efficiency measurement of Iranian bank branches

The banking sector is one of the most significant sectors in countries. Banks play the important role in financial systems and economic development. Therefore, efficiency estimation of banks as notable financial institutes is essential for economic progress. Furthermore, the performance changes and comparing the efficiency of a bank between two periods are important issues for management and future decisions.

For these reasons, 50 branches of an Iranian bank are evaluated in two years, 2014 and 2015 in the current section. Input and output data for the years 2014 and 2015 are shown in Tables 1 and 2, respectively. Input variables chosen for the analysis are:

- The number of employees,

- Expenses and

- Costs.

Outputs are

- Loans,

- Profits,

- Deposits and

- The number of clients.

The profit factor is considered as a measure that can take positive and negative values. Indeed, with regard to the profit as an output factor, the loss is deemed as a negative value. In this empirical application we have used the approach suggested in the output orientation because our purpose is to maximize the output factors.

At first, model (3.3) is calculated for estimating the average efficiency of branches in two years. Results can be found in Table 3. Column 2 of Table 3 shows the efficiency of branches in 2014 while the efficiency scores of branches in 2015 year are presented in column 3 of Table 3. Furthermore, the average efficiency of the two periods is presented in column 4. As can be seen, 32 branches are efficient in 2014 while this number decreases to 19 in 2015. Nevertheless, 15 branches are efficient averagely. Actually, they are efficient in both years, 2014 and 2015. Also, branch 36 is the most inefficient DMU with a score of 1.4643. Moreover, formula (3.5) is utilized for obtaining changes of efficiency between the two years. The results can be seen in columns 5 and 6 of Table 3. 15 branches have the fixed performance between the two years while 7 branches have improved their performance. Nonetheless, the performance has been worsened in 28 branches. It seems the majority of branches should change their schemes for improving the efficiency.

GAMS (General Algebraic Modeling System) software on an Intel (R) Core 2, 3 GB RAM, 2.20 GHz PC has been applied in this study in order to run the proposed model for the data set of bank branches.

#### 5 Conclusions

In the real world there are situations that the efficiency of units with some negative data must

**Table 1:** Input and output data for 2014.

| #Branch | Inputs    |          |             | Outputs  |           |          |         |
|---------|-----------|----------|-------------|----------|-----------|----------|---------|
|         | Employees | Expenses | Costs       | Loans    | Profits   | Deposits | Clients |
| 1       | 23        | 341553.6 | 27475.90446 | 15759.58 | 8462.3113 | 599370.1 | 46048   |
| 2       | 19        | 266656.6 | 22767.88216 | 28998.29 | 20219.545 | 369099.2 | 49969   |
| 3       | 10        | 124764.1 | 11471.75027 | 11448.98 | 2603.7317 | 175013.1 | 31932   |
| 4       | 16        | 263170.1 | 20075.31399 | 34958.05 | -2756.598 | 455357.5 | 32814   |
| 5       | 12        | 141968.6 | 12922.78883 | 7160.744 | -4238.179 | 274747.2 | 36807   |
| 6       | 13        | 159763.9 | 14254.2599  | 12169.06 | 13512.079 | 214638.3 | 29385   |
| 7       | 14        | 219514.8 | 15985.86957 | 7161.087 | 7072.5923 | 484201.7 | 26042   |
| 8       | 7         | 111588.9 | 8899.005053 | 21406.83 | 4911.4066 | 116912   | 23492   |
| 9       | 18        | 293543.2 | 19729.09533 | 9203.314 | 11933.063 | 440286.6 | 27606   |
| 10      | 13        | 87890.53 | 14518.40462 | 9002.474 | -13100.41 | 344004.9 | 30199   |
| 11      | 15        | 213154   | 16696.48565 | 11212.32 | 10761.876 | 288747.9 | 40547   |
| 12      | 11        | 128932.6 | 12608.80289 | 6718.22  | -8898.567 | 312628.1 | 32853   |
| 13      | 9         | 99391.69 | 10877.17805 | 15447.08 | 6637.8251 | 182111.1 | 23072   |
| 14      | 6         | 36780.9  | 6250.53117  | 957.3781 | -8485.414 | 161352.6 | 15265   |
| 15      | 13        | 102348.4 | 15441.72033 | 25669.19 | 4458.6534 | 176351.1 | 8594    |
| 16      | 8         | 160316.3 | 9338.397872 | 15936.14 | 17603.501 | 122899.3 | 27296   |
| 17      | 8         | 101995   | 9594.827157 | 11784.65 | 4641.2722 | 171497.7 | 22740   |
| 18      | 8         | 92269.86 | 8568.514489 | 11041.62 | 13123.504 | 115930.2 | 19444   |
| 19      | 9         | 145643.7 | 9317.355439 | 3065.821 | 11519.893 | 163285.1 | 24521   |
| 20      | 9         | 144294.8 | 10765.07639 | 16879.29 | 10106.332 | 208565.7 | 19863   |
| 21      | 14        | 155055.2 | 17620.38934 | 29818.95 | 10134.409 | 392619.7 | 15998   |
| 22      | 5         | 50530.51 | 5342.754074 | 1929.848 | 1996.3737 | 90864.58 | 11383   |
| 23      | 11        | 111124.2 | 11932.90858 | 7465.225 | 4524.7582 | 186078.6 | 20191   |
| 24      | 13        | 101283.2 | 14623.20417 | 11884.04 | -1967.574 | 193930.1 | 23552   |
| 25      | 13        | 106377.2 | 14859.47837 | 8233.518 | -9070.798 | 346692.1 | 21666   |
| 26      | 37        | 1547020  | 63598.44384 | 310911.3 | 111200.9  | 1474744  | 66206   |
| 27      | 5         | 44285.72 | 5270.868106 | 2761.976 | -1168.767 | 117439.3 | 15436   |
| 28      | 5         | 65808.05 | 5196.055186 | 892.1892 | 1962.5556 | 123157.7 | 12797   |
| 29      | 7         | 80196.59 | 8654.531133 | 16582.12 | 6622.5184 | 74643.7  | 15560   |
| 30      | 5         | 41888.71 | 5262.01995  | 664.5616 | -7698.613 | 131533.3 | 9864    |
| 31      | 6         | 61101.9  | 6945.290131 | 9320.273 | 846.05276 | 110750.5 | 8886    |
| 32      | 6         | 67351.62 | 6612.901467 | 4281.546 | 1983.8216 | 129783.9 | 17426   |
| 33      | 5         | 36316.26 | 5482.210432 | 3506.984 | 619.56076 | 80610.9  | 12836   |
| 34      | 6         | 56910.11 | 6440.679649 | 3917.869 | -2613.403 | 122478.8 | 19959   |
| 35      | 6         | 74653.93 | 6827.922441 | 9093.735 | 3325.1662 | 119424.8 | 18104   |
| 36      | 7         | 107827.9 | 7525.574056 | 483.2824 | 13833.684 | 119063.3 | 12126   |
| 37      | 7         | 76469.83 | 7937.535498 | 9096.752 | -1527.559 | 147274.9 | 30961   |
| 38      | 10        | 87981.71 | 11373.03691 | 13602.42 | -5760.168 | 229123.3 | 25296   |
| 39      | 6         | 69897.14 | 7163.657875 | 7550.696 | -1680.533 | 142416.7 | 14395   |
| 40      | 7         | 32692.83 | 7470.866604 | 2330.389 | 867.3898  | 83382.88 | 14263   |
| 41      | 4         | 66270.46 | 4893.031295 | 1551.293 | 3818.4618 | 97054.66 | 16739   |
| 42      | 5         | 44771.54 | 5009.610757 | 1413.792 | 2879.8245 | 82666.38 | 9244    |
| 43      | 6         | 70298.75 | 6353.1055   | 6630.648 | 2987.5124 | 131630.5 | 12682   |
| 44      | 4         | 87894.9  | 4909.28451  | 2326.202 | 7915.0523 | 145392.6 | 20928   |
| 45      | 6         | 59241.94 | 6411.074654 | 4583.839 | 4872.7078 | 102044   | 18813   |
| 46      | 10        | 199919.6 | 16036.00784 | 61465.92 | 28209.542 | 212863.6 | 22836   |
| 47      | 5         | 33578.11 | 5471.760532 | 3222.479 | -3909.97  | 103821   | 11115   |
| 48      | 8         | 79230.6  | 8433.796763 | 2969.224 | 239.50353 | 161719.1 | 23960   |
| 49      | 9         | 97576.99 | 10050.60266 | 6376.547 | 2439.0705 | 202022.8 | 20298   |
| 50      | 5         | 45761.6  | 5323.4467   | 1617.114 | -732.1983 | 112166.3 | 17470   |

be evaluated in multiple periods of time. For instance, a factor like profit can take negative val-

**Table 2:** Input and output data for 2015.

| #Branch | Inputs    |           |           | Outputs   |           |          |         |
|---------|-----------|-----------|-----------|-----------|-----------|----------|---------|
|         | Employees | Expenses  | Costs     | Loans     | Profits   | Deposits | Clients |
| 1       | 21        | 348141.48 | 20088.802 | 24186.748 | 17003.115 | 678464.6 | 46964   |
| 2       | 17        | 256772.6  | 15824.631 | 36775.618 | -6355.392 | 390342.6 | 51047   |
| 3       | 12        | 217626.58 | 11179.451 | 12455.401 | -6506.136 | 245562.5 | 32769   |
| 4       | 15        | 267778.62 | 14093.802 | 33385.022 | 1803.1985 | 515440.4 | 33917   |
| 5       | 12        | 153063.69 | 11193.739 | 9390.3137 | 9272.7597 | 343989.1 | 37730   |
| 6       | 14        | 185056.27 | 13111.831 | 18365.788 | -254.9367 | 254456.5 | 30141   |
| 7       | 12        | 228904.29 | 11224.741 | 8114.2416 | -2005.332 | 411479.4 | 26497   |
| 8       | 7         | 117698.4  | 6532.332  | 14316.368 | -4604.91  | 141451.2 | 24050   |
| 9       | 15        | 314039.67 | 14020.841 | 25399.623 | -2231.14  | 506956.2 | 29132   |
| 10      | 12        | 86136.126 | 11182.012 | 11647.497 | 20777.03  | 324342   | 30915   |
| 11      | 14        | 289895.45 | 13084.286 | 12014.048 | -7155.507 | 347699.8 | 41523   |
| 12      | 13        | 134586.13 | 12166.12  | 8663.9261 | 16477.51  | 383487.2 | 33671   |
| 13      | 9         | 107759.8  | 8397.8681 | 13569.103 | 1370.5174 | 255353.2 | 23806   |
| 14      | 6         | 38556.556 | 5630.8613 | 2204.8069 | 15688.123 | 186299.8 | 15628   |
| 15      | 10        | 97821.211 | 9374.0074 | 24863.022 | 1901.074  | 192741   | 9194    |
| 16      | 8         | 164193.21 | 7485.6404 | 16933.107 | -10753.39 | 141052.8 | 28113   |
| 17      | 8         | 98915.387 | 7460.0489 | 10669.764 | 2395.0058 | 201135.9 | 23624   |
| 18      | 7         | 103752.04 | 6554.2749 | 11284.416 | -3226.879 | 143490.2 | 20225   |
| 19      | 9         | 151090.33 | 8405.3637 | 5989.6116 | -11990.24 | 205073.7 | 25405   |
| 20      | 8         | 147549.84 | 7471.8181 | 7513.2192 | -6285.209 | 235494.9 | 20550   |
| 21      | 8         | 163025.07 | 7475.0539 | 46962.009 | 12160.743 | 237015.5 | 16340   |
| 22      | 5         | 52756.682 | 4693.9952 | 4363.4922 | -563.2497 | 104635.1 | 11639   |
| 23      | 10        | 127094.98 | 9394.4598 | 10614.788 | 586.88746 | 218924.6 | 20978   |
| 24      | 11        | 105006.47 | 10335.376 | 18707.249 | 2788.3464 | 209725.5 | 24246   |
| 25      | 13        | 98961.203 | 12147.959 | 8477.1308 | 16668.957 | 385418.6 | 22308   |
| 26      | 36        | 1666329.3 | 34437.236 | 179323.07 | -139656.1 | 1923135  | 67699   |
| 27      | 5         | 53317.986 | 4661.9942 | 1909.2215 | 3623.1971 | 143609.6 | 15882   |
| 28      | 5         | 79935.602 | 4665.5352 | 1309.4256 | 2298.7278 | 161601.3 | 13111   |
| 29      | 7         | 82430.765 | 6527.023  | 17109.286 | -7069.052 | 89291.98 | 16036   |
| 30      | 5         | 41984.158 | 4692.164  | 1566.5893 | 9922.4888 | 167436.4 | 10207   |
| 31      | 6         | 59268.11  | 5608.3144 | 10678.969 | 620.22839 | 122325.7 | 9203    |
| 32      | 7         | 90333.142 | 6556.0096 | 6115.7884 | 4900.2383 | 163833.7 | 18174   |
| 33      | 5         | 50485.613 | 4665.4142 | 6306.434  | 1701.8963 | 104589.8 | 13328   |
| 34      | 6         | 56098.196 | 5594.5964 | 3806.8001 | 4040.1075 | 144299.6 | 20559   |
| 35      | 6         | 70842.171 | 5602.4035 | 11821.422 | 293.65229 | 124291.2 | 18543   |
| 36      | 8         | 108156.11 | 7498.5619 | 2735.5313 | -6782.928 | 138239.6 | 12541   |
| 37      | 7         | 82561.821 | 6509.3823 | 12616.65  | 3406.1063 | 183837.5 | 31555   |
| 38      | 10        | 94016.22  | 9327.1783 | 24089.005 | 9989.2619 | 287008   | 26094   |
| 39      | 6         | 91565.474 | 5616.1304 | 5982.938  | 1193.479  | 172611.7 | 14954   |
| 40      | 7         | 36059.454 | 6551.2161 | 3416.5737 | 1664.9014 | 101290.1 | 14719   |
| 41      | 6         | 67289.407 | 5618.7319 | 2898.0483 | 459.55294 | 131617.4 | 17289   |
| 42      | 4         | 39317.811 | 3762.8899 | 4826.6473 | 1052.6853 | 105153.1 | 9505    |
| 43      | 5         | 77671.608 | 4662.9742 | 7700.2647 | 3421.9334 | 166928.2 | 13242   |
| 44      | 6         | 105531.49 | 5603.0014 | 3423.2815 | -1029.178 | 181130.3 | 21410   |
| 45      | 6         | 65564.8   | 5598.1084 | 7225.4043 | 1146.8331 | 143728   | 19350   |
| 46      | 10        | 196129.53 | 9412.4933 | 43300.632 | -24475.74 | 240365.7 | 23816   |
| 47      | 5         | 38359.386 | 4676.7752 | 3878.4632 | 6197.1179 | 126795.4 | 11542   |
| 48      | 8         | 96638.591 | 7480.4909 | 4809.0912 | 2603.8739 | 207639.3 | 24837   |
| 49      | 7         | 88133.115 | 6556.9786 | 9495.0527 | 7153.7979 | 239989.6 | 20927   |
| 50      | 6         | 48733.019 | 5614.7654 | 2257.6831 | 3291.4909 | 127860.5 | 18016   |

ues in evaluating the efficiency of banks in sev-

eral periods. Nevertheless, traditional DEA mod-

Table 3: Results.

| #Branch | $\theta^{1*}(e^{M1})$ | $\theta^{2*}(e^{M2})$ | Average efficiency( $e^{M*}$ ) | $MPI^{M(1,2)}$ | Changes of efficiency |
|---------|-----------------------|-----------------------|--------------------------------|----------------|-----------------------|
| 1       | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 2       | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 3       | 1                     | 1.2494                | 1.1247                         | 1.2494         | Worsened              |
| 4       | 1.0021                | 1                     | 1.0011                         | 0.9979         | Improved              |
| 5       | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 6       | 1.0677                | 1.1864                | 1.1271                         | 1.1112         | Worsened              |
| 7       | 1                     | 1.0215                | 1.0107                         | 1.0215         | Worsened              |
| 8       | 1                     | 1.184                 | 1.092                          | 1.1840         | Worsened              |
| 9       | 1.1745                | 1.0331                | 1.1038                         | 0.8796         | Improved              |
| 10      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 11      | 1                     | 1.063                 | 1.0315                         | 1.0630         | Worsened              |
| 12      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 13      | 1                     | 1.0969                | 1.0484                         | 1.0969         | Worsened              |
| 14      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 15      | 1                     | 1.0196                | 1.0098                         | 1.0196         | Worsened              |
| 16      | 1                     | 1.1456                | 1.0728                         | 1.1456         | Worsened              |
| 17      | 1.0344                | 1.19                  | 1.1122                         | 1.1504         | Worsened              |
| 18      | 1                     | 1.3853                | 1.1927                         | 1.3853         | Worsened              |
| 19      | 1.1263                | 1.3409                | 1.2336                         | 1.1905         | Worsened              |
| 20      | 1.1487                | 1.2098                | 1.1793                         | 1.0532         | Worsened              |
| 21      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 22      | 1.0946                | 1.3368                | 1.2157                         | 1.2213         | Worsened              |
| 23      | 1.1891                | 1.4061                | 1.2976                         | 1.1825         | Worsened              |
| 24      | 1.1906                | 1.166                 | 1.1783                         | 0.9793         | Improved              |
| 25      | 1.0127                | 1                     | 1.0064                         | 0.9875         | Improved              |
| 26      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 27      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 28      | 1                     | 1.0234                | 1.0117                         | 1.0234         | Worsened              |
| 29      | 1.0769                | 1.1241                | 1.1005                         | 1.0438         | Worsened              |
| 30      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 31      | 1.0323                | 1.1071                | 1.0697                         | 1.0725         | Worsened              |
| 32      | 1.0305                | 1.3375                | 1.184                          | 1.2979         | Worsened              |
| 33      | 1                     | 1.1313                | 1.0657                         | 1.1313         | Worsened              |
| 34      | 1.1065                | 1.0051                | 1.0558                         | 0.9084         | Improved              |
| 35      | 1.0117                | 1.0874                | 1.0496                         | 1.0748         | Worsened              |
| 36      | 1                     | 1.9287                | 1.4643                         | 1.9287         | Worsened              |
| 37      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 38      | 1.0115                | 1                     | 1.0058                         | 0.9886         | Improved              |
| 39      | 1.1021                | 1.1673                | 1.1347                         | 1.0592         | Worsened              |
| 40      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 41      | 1                     | 1.2937                | 1.1469                         | 1.2937         | Worsened              |
| 42      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 43      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 44      | 1                     | 1.0022                | 1.0011                         | 1.0022         | Worsened              |
| 45      | 1                     | 1.1635                | 1.0817                         | 1.1635         | Worsened              |
| 46      | 1                     | 1.0304                | 1.0152                         | 1.0304         | Worsened              |
| 47      | 1                     | 1                     | 1                              | 1              | Fixed                 |
| 48      | 1                     | 1.1443                | 1.0722                         | 1.1443         | Worsened              |
| 49      | 1.059                 | 1                     | 1.0295                         | 0.9443         | Improved              |
| 50      | 1                     | 1.0305                | 1.0153                         | 1.0305         | Worsened              |

els usually evaluate the efficiency of DMUs in a specific period of time while measures are non-

negative. Therefore, the current paper has been suggested an approach for determining the per-

formance of DMUs with negative data in multi-period systems. Actually, the average efficiency of multi-period production systems has been assessed while some negative factors (inputs and/or output) exist. Also, the changes of efficiencies between the two periods have been estimated via the presented formula. Because of the major role of banks in financial systems and countries, data set of the branches of an Iranian bank has been used to demonstrate and clarify the approach. Furthermore, ranking efficient DMUs is significant for many systems. Thus, ranking and distinguishing DMUs in multi-period systems in the presence of negative and positive data seems to be an interesting subject for future research. Further research should be conducted to find the average efficiency scores in multi-period two-stage production systems when some negative factors are present.

## Acknowledgement

Financial support by Lahijan Branch, Islamic Azad University Grant No. 1235, 17-20-5/3507 is gratefully acknowledged.

## References

- [1] A. Charnes, W. W. Cooper, and E. Rhodes, *Measuring the efficiency of decision making units*, European Journal of Operational Research 2 (1978) 429-444.
- [2] G. Cheng, P. Zervopoulos, Z. Qian, *A variant of radial measure capable of dealing with negative inputs and outputs in Data Envelopment Analysis*, European Journal of Operational Research 225 (2013) 100-105.
- [3] H. Chowdhury, V. Zelenyuk, *Performance of hospital services in Ontario: DEA with truncated regression approach*, Omega, In Press.
- [4] A. Emrouznejad, A. L. Anouze, E. Thanassoulis, *A semi-oriented radial measure for measuring the efficiency of decision making units with negative data, Using DEA*, European Journal of Operational Research 200 (2010) 297-304.
- [5] A. Esmailzadeh, A. Hadi-Vencheh, *A super-efficiency model for measuring aggregative efficiency of multi-period production systems*, Measurement 46 (2013) 3988-3993.
- [6] J. Jablonsky, *Efficiency analysis in multi-period systems: An application to performance evaluation in Czech higher education*, Central European Journal of Operations Research (2016) 1-14.
- [7] C. Kao, S. T. Liu, *Multi-period efficiency measurement in Data Envelopment Analysis: The case of Taiwanese commercial banks*, Omega 47 (2014) 90-98.
- [8] B. L. Lee, A. C. Worthington, *A network DEA quantity and quality-orientated production model: An application to Australian university research services*, Omega 60 (2016) 26-33.
- [9] C. K. Lovell, *Measuring the macroeconomic performance of the Taiwanese economy*, International Journal of Production Economics 39 (1995) 165-178.
- [10] K. S. Park, K. Park, *Measurement of multi-period aggregative efficiency*, European Journal of Operational Research 193 (2009) 567-580.
- [11] J.T. Pastor, *How to discount environmental effects in DEA: An application to Bank branches*, Working Paper No. 011/94, Depto. De Estadística e Investigación Operativa, Universidad de Alicante, Spain (1994).
- [12] M. C. Portela, E. Thanassoulis, *Malmquist-type indices in the presence of negative data: An application to bank branches*, Journal of Banking & Finance, 34 (2010) 1472-1483.
- [13] M. Portela, E. Thanassoulis, G. Simpson, *A directional distance approach to deal with negative data in DEA: An application to bank branches*, Journal of Operational Research Society 55 (2004) 1111-1121.
- [14] L. M. Seiford, J. Zhu, *Modeling undesirable factors in efficiency evaluation*, European Journal of Operational Research 142 (2002) 16-20.
- [15] J. A. Sharp, W. Meng, W. Liu, *A modified slacks-based measure model for Data Envelopment Analysis with 'Natural' negative out-*



*puts and inputs*, Journal of the Operational Research Society 58 (2007) 1672-1677.

- [16] K. Wang, W. Huang, J. Wu, Y. N. Liu, *Efficiency measures of the Chinese commercial banking system using an additive two-stage DEA*, Omega, 44 (2014) 5-20.



Sohrab Kordrostami is a full professor in applied mathematics (operations research field) department in Islamic Azad University, Lahijan branch. He completed his Ph.D. degree in Islamic Azad University of Tehran, Iran. His re-

search interests include performance management with special emphasis on the quantitative methods of performance measurement, and especially those based on the broad set of methods known as Data Envelopment Analysis, (DEA). Kordrostami's papers have appeared in a wide series of journals such as Applied mathematics and computation, Journal of the operations research society of Japan, Journal of Applied mathematics, International journal of advanced manufacturing technology, International journal of production economics, Optimization, International Journal of Mathematics in Operational research, Journal global optimization, etc.



Monireh Jahani Sayyad Noveiri is a PhD candidate at the department of applied mathematics, Lahijan branch, Islamic Azad University. Her research interests include operations research, data envelopment analysis, and fuzzy theory.

## Evaluating the Efficiency of Firms with Negative Data in Multi-Period Systems: An Application to Bank Data

S. Kordrostami, M. Jahani Sayyad Noveiri

ارزیابی کارایی واحدها با حضور داده‌های منفی در سیستم‌های چند دوره‌ای: کاربردی برای داده‌های بانک

### چکیده:

تحلیل پوششی داده‌ها یک روش ریاضی به منظور ارزیابی کارایی واحدها با چندین ورودی و خروجی است. در مدل‌های متداول تحلیل پوششی داده‌ها، عملکرد واحدهای تصمیم‌گیرنده با ورودی و خروجی‌های نامنفی در یک دوره خاص ارزیابی می‌شود. اگرچه در واقعیت موقعیت‌هایی وجود دارند که عملکرد واحدها باید در چندین دوره از زمان تعیین گردند در حالی که داده‌های منفی حضور دارند. بنابراین در این مقاله روشی به منظور تعیین کارایی سیستم‌های چند دوره‌ای در حضور عامل‌های مثبت و منفی ارائه می‌شود. به عبارت دیگر کارایی متوسط واحدها با تعدادی اندازه منفی در سیستم‌های چند دوره‌ای محاسبه می‌شود. روش پیشنهادی مدل اندازه شعاعی نیمه ماهیت (SORM) را به منظور جادادن عامل‌های منفی (ورودی و خروجی) و تعیین کارایی سیستم‌های تولید چند دوره‌ای به کار می‌برد. یک مجموعه داده واقعی از بخش بانکداری برای توضیح روش پیشنهادی استفاده می‌شود.