



A Model for the Development of Hospital Beds Using Fuzzy Analytical Hierarchy Process (Fuzzy AHP)

Ramin RAVANGARD¹, *Mohammadkarim BAHADORI², Mehdi RAADABADI³, Ehsan TEYMOURZADEH³, Khalil ALIMOMOHAMMADZADEH⁴, Fardin MEHRABIAN⁵

1. Health Human Resource Research Center, School of Management and Medical Information Sciences, Shiraz University of Medical Sciences, Shiraz, Iran
2. Health Management Research Center, Baqiyatallah University of Medical Sciences, Tehran, Iran
3. Research Center for Health Services Management, Institute for Futures Studies in Health, Kerman University of Medical Sciences, Kerman, Iran
4. Dept. of Health Services Management, North Tehran Branch, Islamic Azad University, Tehran, Iran
5. Dept. of Education and Health Promotion, School of Health, Guilan University of Medical Sciences, Guilan, Iran

*Corresponding Author: Email: bahadorihealth@gmail.com

(Received 20 Dec 2016; accepted 11 May 2017)

Abstract

Background: This study aimed to identify and prioritize factors affecting the development of military hospital beds and provide a model using fuzzy analytical hierarchy process (Fuzzy AHP).

Methods: This applied study was conducted in 2016 in Iran using a mixed method. The sample included experts in the field of military health care system. The MAXQDA 10.0 and Expert Choice 10.0 software were used for analyzing the collected data.

Results: Geographic situation, demographic status, economic status, health status, health care centers and organizations, financial and human resources, laws and regulations and by-laws, and the military nature of service recipients had effects on the development of military hospital beds. The military nature of service recipients ($S=0.249$) and economic status ($S=0.040$) received the highest and lowest priorities, respectively.

Conclusion: Providing direct health care services to the military forces in order to maintain their dignity, and according to its effects in the crisis, as well as the necessity for maintaining the security of the armed forces, and the hospital beds per capita based on the existing laws, regulations and bylaws are of utmost importance.

Keywords: Health system, Military hospitals, Fuzzy analytical hierarchy process, Multi-criteria decision making

Introduction

The health systems around the world are faced with the weaknesses in the management and development, and their development should be paid special attention (1). In addition, poor management and lack of information for effective decision-making can lead to the lack of control, poor organization, and inefficiencies of hospitals. On the other hand, the most important function of all managers is timely decision making, and this

can be achieved when the sufficient information about the considered issue is available and factors affecting the organizational development have been studied and determined (2). Hospitals are constantly confronted with the challenges related to the internal and external environmental forces such as demographic changes, the use of new and expensive technologies, changes in the health market and economic conditions, and health sys-

tem reforms (3). These changes and improvements can cause their managers and administrators to be faced with challenges. This shows the necessity of reviewing, revising and paying attention to the hospitals (4).

In most countries, the health care costs have risen sharply in recent years. In spite of the limited population covered, hospitals spend the major part of the budget allocated to health sector (5). The formulation and implementation of the effective and appropriate strategies that are gradual and continuous and seek to make significant and fundamental developments and changes in the organization are called Organizational Development or Developmental Changes (6). Therefore, ignoring the factors influencing the development of hospital beds can result in wasting the organizational costs, prolonging the business processes, dissatisfying the stakeholders of how to serve and provide services and, finally, reducing the effectiveness and efficiency of the organization and its employees' activities (7).

Due to lack of resources, the managers of health organizations around the world should decide on which resources should be invested in and which ones should not be focused on (8). In order to develop the hospital beds, managers and administrators should identify the barriers to development and attract the support of different unit managers to participating in the professional development in order to change the existing culture into lifelong learning (9). Factors such as policy-making, management, techniques of project implementation, development and dissemination, evaluation and assessment, as well as factors related to the society are important in the development of hospital beds (10).

One of the techniques used for decision making through the quantitative data is the analytic hierarchy process (AHP) (11). There are numerous studies on the use of AHP in the health sector, on the performance evaluation of medical records departments in the selected hospitals in Isfahan (12), on research priorities (13), and on analyzing the health inequalities (14),

Therefore, because one of the indicators of development in different countries is the efficacy of

their health systems and one of the important decisions and measures were taken by the hospital managers is the development of hospital beds; this study aimed to identify and prioritize factors affecting the development of military hospital beds and provide a model using fuzzy analytical hierarchy process (Fuzzy AHP).

Methods

This applied study was conducted in 2016 in Iran using a mixed method.

First phase: The qualitative phase

In this phase, experts in the field of military health care system were involved in the study as the study population. The inclusion criteria were having at least five years' job experience and having a Ph.D. degree. Overall, 22 experts participated in the present study. These studied persons were selected using the purposive sampling method. In this phase, three in-depth interviews with experts were conducted. Next, semi-structured interviews were conducted to collect data. The framework analysis and MAXQDA 10.0 software was used to analyze the collected data.

Second phase: The fuzzy analytical hierarchy process (Fuzzy AHP)

A questionnaire was used in order to determine the degree of importance of factors affecting the ranking. In other words, the weights of factors were determined through designing a questionnaire and performing pairwise comparisons through using Fuzzy AHP. The factors and subfactors were scored and rated using qualitative scales and their related triangular fuzzy numbers (Table 1). Written informed consent was obtained from all participants in this study and all of them were assured of the confidentiality of their responses. This research project was approved by the Ethical Committee of Baqiyatallah University of Medical Sciences.

To determine the rankings and degree of importance of factors affecting the development of hospital beds, the fuzzy analytical hierarchy pro-

cess (Fuzzy AHP) was used and the Expert Choice 10.0 software was applied.

Table 1: The qualitative scales and their related triangular fuzzy numbers (38)

Definitions	Preferred row to column	Preferred column to row
Equally important	(1, 1, 1)	(1, 1, 1)
Equally important to moderately more important	(1, 2, 3)	(0.33, 0.5, 1)
Moderately more important	(1, 3, 5)	(0.2, 0.33, 1)
Moderately more important to strongly more important	(3, 4, 5)	(0.2, 0.25, 0.33)
Strongly more important	(3, 5, 7)	(0.14, 0.2, 0.33)
Strongly to very Strongly more important	(5, 6, 7)	(0.14, 0.17, 0.2)
Very Strongly more important	(5, 7, 9)	(0.11, 0.14, 0.2)
Very Strongly to extremely more important	(7, 8, 9)	(0.11, 0.13, 0.14)
Extremely more important	(7, 9, 9)	(0.11, 0.11, 0.13)

Fuzzy AHP

The concepts and definitions of Fuzzy AHP are described based on the Extent Analysis (EA) method. Consider two triangular numbers $\tilde{M}_1 = (l_1, m_1, u_1)$ and $\tilde{M}_2 = (l_2, m_2, u_2)$.

Their arithmetic operators are defined as follows:

$$\begin{aligned}
 M_1 + M_2 &= (l_1 + l_2, m_1 + m_2, u_1 + u_2) \\
 M_1 * M_2 &= (l_1 * l_2, m_1 * m_2, u_1 * u_2) \\
 M_1^{-1} &= \left(\frac{1}{u_1}, \frac{1}{m_1}, \frac{1}{l_1}\right), M_2^{-1} = \left(\frac{1}{u_2}, \frac{1}{m_2}, \frac{1}{l_2}\right)
 \end{aligned}$$

In the EA method, for each row of the pair-wise comparisons matrix, the value of S_k , which is a triangular number, is calculated as follows:

$$S_k = \sum_{j=1}^n M_{kl} * \left[\sum_{i=1}^n M_{ij} \right]^{-1}$$

Where k is the number of rows, and i and j are the options and indices, respectively.

In this method, after calculating the S_k 's, the level of their magnitude relative to each other should be determined. In general, if M_1 and M_2 are two triangular fuzzy numbers, the magnitude level of M_1 relative to M_2 , which is denoted by $V(M_1 \geq M_2)$, is defined as follows:

$$\begin{cases}
 V(M_1 \geq M_2) = 1 & m_1 \geq m_2 \\
 V(M_1 \geq M_2) = hgt(M_1 \cap M_2) & \\
 \text{Otherwise} & \\
 hgt(M_1 \cap M_2) = \frac{m_2 - m_1}{(u_1 - l_2) + (m_2 - m_1)} &
 \end{cases}$$

The magnitude level of a triangular fuzzy number relative to k other triangular fuzzy numbers are calculated by the following equation:

$$V(M_1 \geq M_2, \dots, M_k) = \text{Min}\{V(M_1 \geq M_2), \dots, V(M_1 \geq M_k)\}$$

In the EA method, the weights of indices in the pairwise comparisons matrix are calculated by:

$$W^\diamond(X_i) = \text{Min}\{V(S_i \geq S_k)\}, \quad k = 1, 2, \dots, n, k \neq i$$

Therefore, the vector of indices' weight, which is the vector of the fuzzy AHP non-normal coefficients, is as follows:

$$W^\diamond = [W^\diamond(c_1), W^\diamond(c_2), \dots, W^\diamond(c_n)]^T$$

Results

Most of the experts participating in the present study had 5-10 yr management experience and studied in the field of Health Services Management. Their mean age was 44 ± 1.7 .

The main factors influencing the development of military hospital beds included geographic situation, demographic status, economic status, health status, health care centers and organizations, financial and human resources, laws and regulations and bylaws, and the military nature of service recipients. The military nature of service recipients ($S=0.249$) and economic status ($S=0.040$) received the highest and lowest priorities, respectively (Table 2). The highest and lowest priorities of subfactors have shown in Table 3.

Discussion

An overview of the status of Iran hospitals indicates that most of them are faced with increased demand, overcrowding and patients' dissatisfaction with access to services and their quality. On the other hand, the construction, set-up, and

management of hospitals are very expensive, and building a hospital requires huge initial investments (15).

Table 2: Prioritization of the factors affecting the development of military hospital beds from the studied experts' viewpoints using Fuzzy AHP

Codes	Factors	Scores (S)	Priorities
1	Geographic situation	0.109	4
2	Demographic status	0.087	6
3	Economic status	0.040	8
4	Health status	0.080	7
5	Health care centers and organizations	0.154	3
6	Financial and human resources	0.096	5
7	Laws and regulations and bylaws	0.184	2
8	The military nature of service recipients	0.249	1

Table 3: The priorities of subfactors affecting the development of military hospital beds

Factors	Subfactors	Scores (S)	Priorities
F1: Geographic situation	C1: Province distance from the major and big cities	0.055	5
	C2: Position and situation of the health care center and organization	0.260	2
	C3: Boundary conditions of the province	0.123	4
	C4: Distance from the nearest equipped military health care center and organization	0.200	3
F2: Demographic status	C5: Population density in the urban and rural areas	0.361	1
	C6: Need for full implementation of the Adaptation Plan	0.160	3
	C7: Being a host province	0.119	4
	C8: Sex and age distribution of the urban and rural population	0.088	5
	C9: Annual population growth rate	0.088	5
	C10: Rates of births and deaths	0.054	6
	C11: Rates of illiteracy and literacy	0.035	7
	C12: Cultural values, social and political characteristics	0.201	2
	C13: Population of the considered province or city/pato-geographic status	0.255	1
F3: Economic status	C14: High cost of civilian health care services	0.075	6
	C15: Economic evaluation of providing services	0.319	1
	C16: Sources of income	0.176	2
	C17: Per capita income per year	0.102	4
	C18: Employment rate	0.045	8
	C19: Rate of inflation	0.060	7
	C20: Interest rate for investment in the health insurance	0.137	3
	C21: Being an industrial province	0.085	5
	F4: Health status	C22: Common diseases in the military forces	0.136
C23: Understanding the epidemiology of diseases and the number of patients in the society		0.049	7
C24: Vulnerable groups		0.099	5
C25: Vulnerability to common diseases in the region		0.075	6
C26: Life expectancy		0.134	4
C27: Health Promotion		0.186	2
C28: Equity in health care		0.322	1
F5: Health care centers and organizations	C29: Existence of empty capacities in the province	0.050	7
	C30: Training and research services	0.131	4
	C32: Lack of appropriate health care centers and organizations and the ease of service delivery to the armed forces	0.325	1
	C33: Bed occupancy rate	0.165	2
	C34: Admission rate per bed in each year	0.102	5
	C35: Average length of stay	0.092	6
F6: Financial and human resources	C36: Existence of physical spaces	0.135	3
	C37: Status of the existing health technologies	0.047	6
	C38: Resources available to build the new hospital wards	0.197	3
	C39: Having the potential for developing the existing hospital beds	0.242	2
	C40: Existence of modern and updated equipment	0.071	5
	C41: Having extensive specialty and subspecialty facilities and equipment	0.091	4
F7: Laws and regulations and bylaws	C42: Having access to medical and paramedical personnel	0.353	1
	C43: Health policies at the national level	0.115	3
	C44: Empathy among the commanders of military units stationed in the province	0.444	1
	C45: Having appropriate intersectoral cooperation in the province	0.069	5
	C46: Cooperation among province authorities in setting up a specialty hospital	0.048	6
	C47: Hospital beds per capita approved by the General Staff of the Armed Forces	0.085	4

F8: The military nature of service recipients	C48: Hospital beds per capita approved by the Ministry of Health	0.198	2
	C49: Maintaining dignity and increasing job satisfaction	0.087	4
	C50: Maintaining the dignity of military personnel	0.081	5
	C51: Necessity for paying attention to the military families' well-being	0.057	6
	C52: Necessity for direct treatment of the military forces, especially in the crises	0.258	2
	C53: Necessity for maintaining the security of the armed forces	0.293	1
	C54: Necessity for conducting special clinical studies on the military forces	0.041	7
	C55: Number of military forces in the province	0.183	3

According to the results, among the factors influencing the development of military hospital beds, the military nature of service recipients received the highest priority ($S=0.249$). Paying attention to the nature of the service recipients is important because obtaining information through the study of service recipients is a successful method for strategic assessments and developments of health services (16). Concerning the military nature of service recipients, the necessity for maintaining the security of the armed forces ($S=0.293$) received the highest priority. Factors such as respecting the patients' privacy, safety, and personality were the most important subfactors from the managers and experts' viewpoints (17). In addition, in the military nature of service recipients, factors such as maintaining dignity and increasing job satisfaction and maintaining the dignity of military personnel were the other important subfactors. In addition, in the military nature of service recipients, factors such as maintaining dignity and increasing job satisfaction and maintaining the dignity of military personnel were the other important subfactors. The best and most important indicator to measure service quality is the level of service recipients' satisfaction (18).

Regarding the geographic situation, the subfactors of population density in the urban and rural areas ($S=0.361$) and position and situation of the health care center and organization ($S=0.260$) had the highest priorities. Factors such as the distance from the patients' place of residence (19), hospital location and how to access the hospital (20, 21), and traveling to receive care and services (22, 23) are important to affecting the development of hospital beds. The geographic situation of health care organizations can make possible the hospital beds development through providing easy access for patients.

About the demographic status factor, the subfactors of the population of the considered province or city/pato-geographic status and cul-

tural values, social and political characteristics had the first and second priorities among eight subfactors. Physical, socioeconomic, cultural and political factors had effects on the development of healthcare and hospital beds (24) which is in line with the results of the present study. Furthermore, factors such as the age and sex distribution and social status had effects on the development of health centers and hospital beds (25-28).

Relating to the economic status, the highest priorities were related to the economic evaluation of providing services ($S=0.319$) and sources of income ($S=0.176$). Households' income had effects on the economic status (23). Furthermore, the high cost of civilian health care services ($S=0.075$) obtained the lowest priority, although the price of services is a major factor influencing the development of hospital beds (23, 27). The differences between the results of the present study and others can be due to the low cost of services provided for the individuals covered by the armed forces insurance (29).

Pertaining to the health status, the equity in health care had the highest priority ($S=0.322$). Today, health equity and eliminating the inequity in the health sector are one of the main concerns of the health systems in the world, especially in the developing countries (30). In this regard, the WHO has emphasized the need for measuring equity in the distribution of resources because access to health care is a fundamental right of all human beings, disparities in the geographical distribution of health resources can cause some problems for access to health services (31).

The subfactor of vulnerability to common diseases in the region had the lowest priority among the subfactors of health status. The regions vulnerable to certain diseases had obtained the fourth priority (32). However, paying special attention to the vulnerable groups in the society when evaluating the social needs, and developing compensatory mechanisms to solve the health problems of

people who are in poor health are very important (33).

Referring to the healthcare centers and organizations, the subfactors of bed occupancy rate, existence of physical spaces, training and research services, admission rate per bed in each year, average length of stay, and existence of empty capacities in the province are important. Factors such as the number of beds and services (19) and the admission rate per bed (34) were important factors in developing hospital beds.

Concerning the financial and human resources, having access to medical and paramedical personnel (0.353) had obtained the highest priority. Having the good and skilled physicians and staff had effects on the development of hospital beds (35). Although in the present study, the existence of modern and updated equipment had received a low priority, factors such as the existence of advanced equipment and specialized facilities are important factors for the development of hospital beds (19, 27). Relating to the laws, regulations, and by-laws, the empathy among the commanders of military units stationed in the province had the highest priority. Paying attention to the empathy in the hospitals was very important (36).

The fuzzy AHP, compared to AHP and the statistical methods of prioritization, has higher precision and certainty. Although in AHP the experts compare the options using their competencies and intellectual assets, it may not fully reflect the style of human thinking. However, the use of fuzzy numbers is more compatible with human linguistic expressions. Therefore, the decisions can be made better and more accurately in the real world using fuzzy numbers (37).

Conclusion

The importance of "The military nature of service recipients" and "Laws and regulations and bylaws" in the development of hospital beds, these two factors should be paid special attention in the policy- and decision-making. Providing direct health care services to the military forces in order to maintain their dignity, and according to

its effects in the crisis, as well as the necessity for maintaining the security of the armed forces, and the hospital beds per capita based on the existing laws, regulations and bylaws are of utmost importance.

Ethical considerations

After the researchers explained the purpose and procedures of the study to the studied managers participating in the present study, they consented to participate in the study. In addition, the ethical issues (including plagiarism, misconduct, data fabrication and/or falsification, double publication and/or submission, redundancy, etc.) have been completely observed by the authors.

Acknowledgements

The researchers would like to thank all who participated in this study for their kind cooperation with the researchers in collecting and analyzing data.

Conflict of interest

The authors declare that they have no conflicts of interest.

References

1. Filerman G (2003). Closing the management competence gap. *Hum Resour Health*. 1:7.
2. Bush T (2010). *Theories of educational leadership and management*. 4th ed: Sage.
3. Supic ZT, Bjegovic V, Marinkovic J et al (2010). Hospital management training and improvement in managerial skills: Serbian experience. *Health Policy*, 96(1):80-9.
4. Viitala R (2005). Perceived development needs of managers compared to an integrated management competency model. *Journal of Workplace Learning*, 17(7):436-51.
5. Zula KJ, Chermack TJ (2008). Development and initial validation of an instrument for human capital planning. *Hum Resour Dev Q*, 19(1):7-33.

6. Fredberg T, Norrgren F, Shani A et al (2011). *Research in organizational change and development*. Emerald Group Publishing Limited Bingley, UK.
7. Haslinda A (2009). Evolving terms of human resource management and development. *J Int Soc Res*, 2(9):180-6.
8. Patten S, Mitton C, Donaldson C (2005). From the trenches: views from decision-makers on health services priority setting. *Health Serv Manage Res*, 18(2):100-8.
9. McLaren S, Woods L, Boudioni M et al (2007). Developing the general practice manager role: managers' experiences of engagement in continuing professional development. *Qual Prim Care*, 15:85-91.
10. Pelikan JM, Garcia-Barbero M, Lobnig H et al (1998). *Pathways to a health promoting hospital*. Conrad Health Promotion Publications: Gamburg.
11. Bahadori M, Babaei M, Mehrabian F (2013). Prioritization of Factors Influencing Job Motivation in Employees of a Military Center Using Analytical Hierarchy Process (AHP). *J Mil Med*, 14(4):237-44.
12. Ajami S, Ketabi S (2012). Performance evaluation of medical records departments by analytical hierarchy process (AHP) approach in the selected hospitals in Isfahan. *J Med Syst*, 36(3):1165-71.
13. Bahadori M, Izadi M, Karamali M et al (2014). Research Priorities in a Military Health Organization Using Multi Criteria Decision Making Techniques. *J Mil Med*, 16(1):37-44
14. Cabrera-Barona P, Murphy T, Kienberger S, Blaschke T (2015). A multi-criteria spatial deprivation index to support health inequality analyses. *Int J Health Geogr*, 14:11.
15. Barekatin M, Maracy MR, Hassannejad R et al (2013). Factors Associated with Readmission of Patients at a University Hospital Psychiatric Ward in Iran. *Psychiatry J*, 2013:685625.
16. Saeed AA, Mohamed BA (2002). Patients' perspective on factors affecting utilization of primary health care centers in Riyadh, Saudi Arabia. *Saudi Med J*, 23(10):1237-42.
17. Baldwin E, Shaw C (2005). Buildings. Patient choice. Pick and mix. *Health Serv J*, 115(5940):38.
18. Hudak PL, McKeever P, Wright JG (2003). The metaphor of patients as customers: Implications for measuring satisfaction. *J Clin Epidemiol*, 56(2):103-8.
19. Roh CY, Lee KH, Fottler MD (2008). Determinants of hospital choice of rural hospital patients: the impact of networks, service scopes, and market competition. *J Med Syst*, 32(4):343-53.
20. Adams EK, Wright GE (1991). Hospital choice of Medicare beneficiaries in a rural market: why not the closest? *J Rural Health*, 7(2):134-52.
21. Luft HS, Garnick DW, Mark DH et al (1990). Does quality influence choice of hospital? *JAMA*, 263(21):2899-906.
22. Jenkinson C, Burton JS, Cartwright J et al (2005). Patient attitudes to clinical trials: development of a questionnaire and results from asthma and cancer patients. *Health Expect*, 8(3):244-52.
23. Merle V, Germain JM, Tavolacci MP et al (2009). Influence of infection control report cards on patients' choice of hospital: pilot survey. *J Hosp Infect*, 71(3):263-8.
24. Shaikh BT, Hatcher J (2005). Health seeking behaviour and health service utilization in Pakistan: challenging the policy makers. *J Public Health (Oxf)*, 27(1):49-54.
25. Sepehri A, Simpson W, Sarma S (2006). The influence of health insurance on hospital admission and length of stay--the case of Vietnam. *Soc Sci Med*, 63(7):1757-70.
26. Toyabe S-i, Cao P, Abe T et al (2006). Impact of sociocultural factors on hospital length of stay in children with nephrotic syndrome in Japan. *Health Policy*, 76(3):259-65.
27. Goldstein RL, Falcone DJ, Broyles RW et al (1994). Local factors affecting the tendency to bypass local hospitals for inpatient mental health care: an exploratory analysis. *J Rural Health*, 10(2):89-97.
28. Habtom GK, Ruys P (2007). The choice of a health care provider in Eritrea. *Health Policy*, 80(1):202-17.
29. Marnani AB, Teymourzadeh E, Bahadori M et al (2012). Challenges of a large health insurance organization in Iran: A qualitative study. *Int J Collab Res Intern Med Public Health*, 4(6):1050-62.

30. Rashad H, Khadr Z (2014). Measurement of health equity as a driver for impacting policies. *Health Promot Int*, 29 Suppl 1:i68-82.
31. Asada Y (2005). Assessment of the health of Americans: the average health-related quality of life and its inequality across individuals and groups. *Popul Health Metr*, 3:7.
32. Bonnici J (2007). The marketing concept, patient dumping and EMTALA. *Int J Pharm Healthc Mark*, 1(3):234-46.
33. Maddox P (1998). Administrative ethics and the allocation of scarce resources. *Online J Issues Nurs*, 3(3): 11.
34. Forero R, Hillman KM, McCarthy S et al (2010). Access block and ED overcrowding. *Emerg Med Australas*, 22(2):119-35.
35. Lux MP, Fasching P, Schrauder M et al (2011). The era of centers: the influence of establishing specialized centers on patients' choice of hospital. *Arch Gynecol Obstet*, 283(3):559-68.
36. Huang YY, Li SJ (2010). Understanding quality perception gaps among executives, frontline employees, and patients: the outpatient services in Taiwan hospitals. *Qual Manag Health Care*, 19(2):173-84.
37. Kwong CK, Bai H (2002). A fuzzy AHP approach to the determination of importance weights of customer requirements in quality function deployment. *J Intell Manuf*, 13(5):367-77.
38. Srdjevic B, Medeiros YDP (2008). Fuzzy AHP assessment of water management plans. *Water Resour Manag*, 22(7):877-94.

Archive of SID