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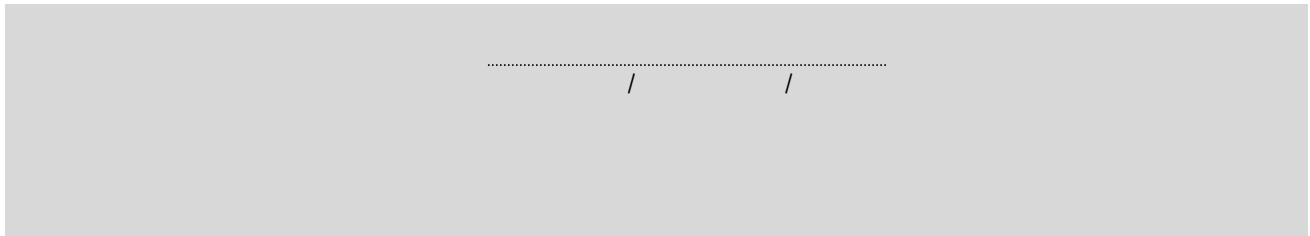
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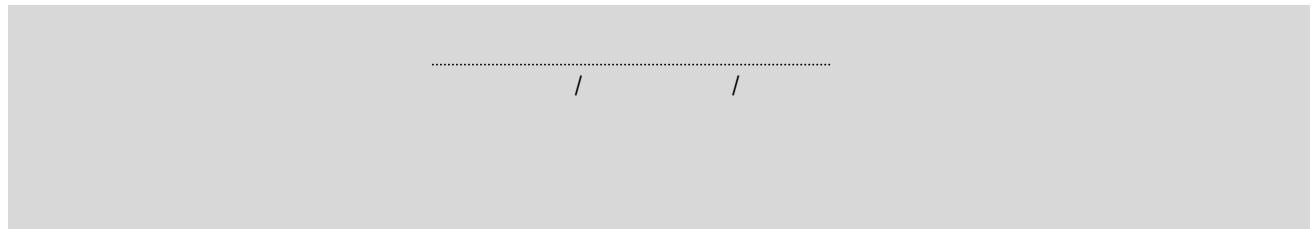
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$$V_j = f \left(\sum I_{kk} V_k \right) \quad v_j \quad F_1 = f \sum (E_{ij} \cdot V_j)$$

(porter & Lawler 1986)

(Camel & Pritchard 1976)

$$= f (* * * *) \\ * ()$$

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(i)

=F_i

=E_{ij}

j =V_j

.k j =I_{jk}

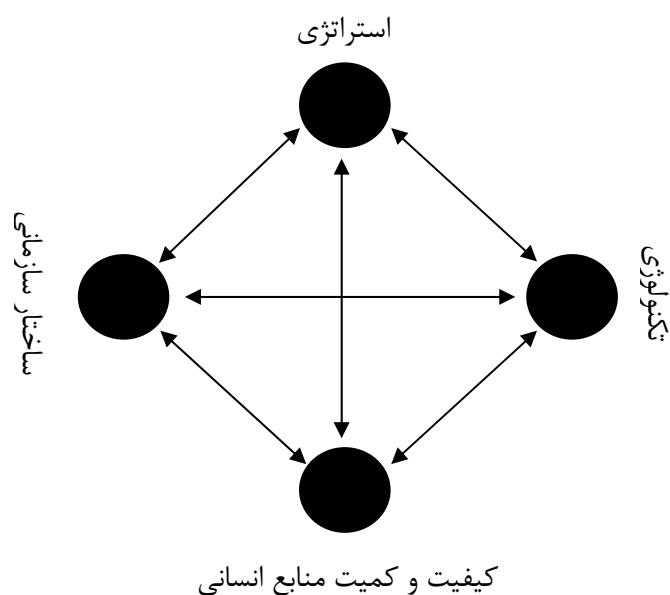
k =V_K

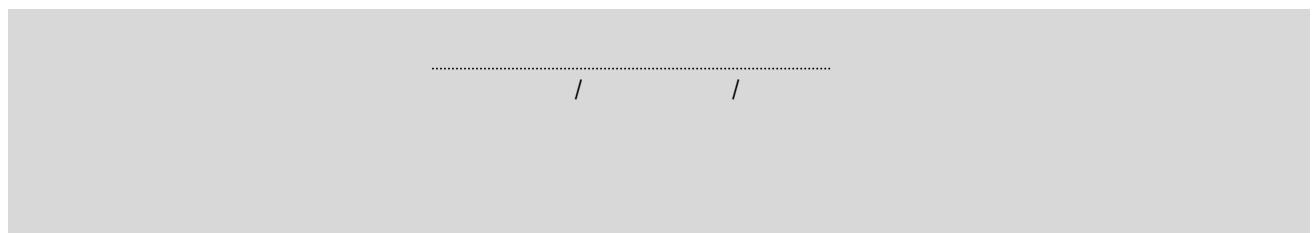
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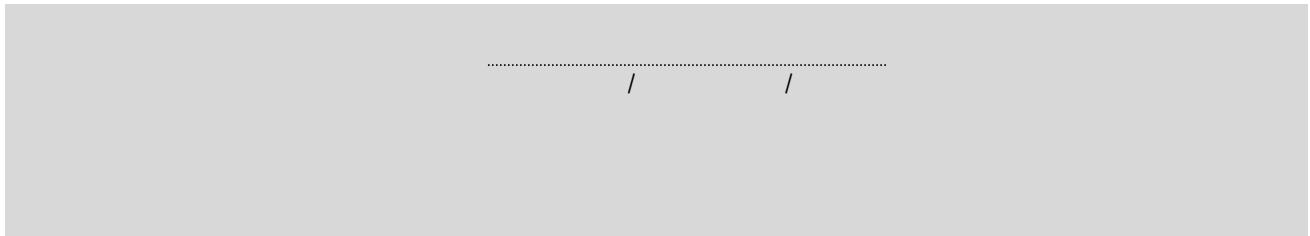
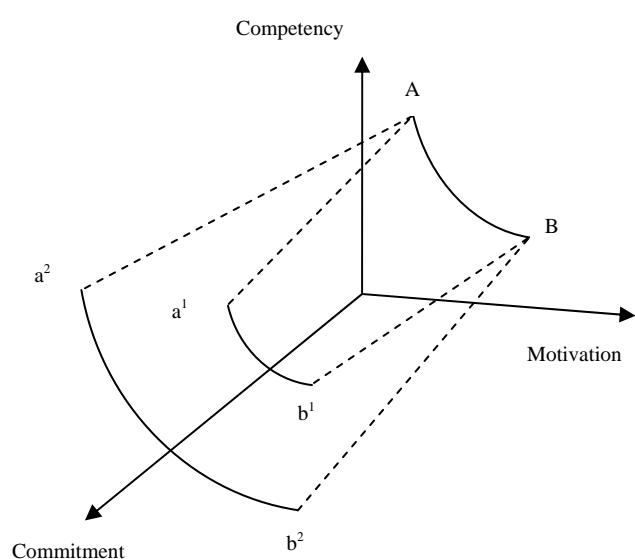
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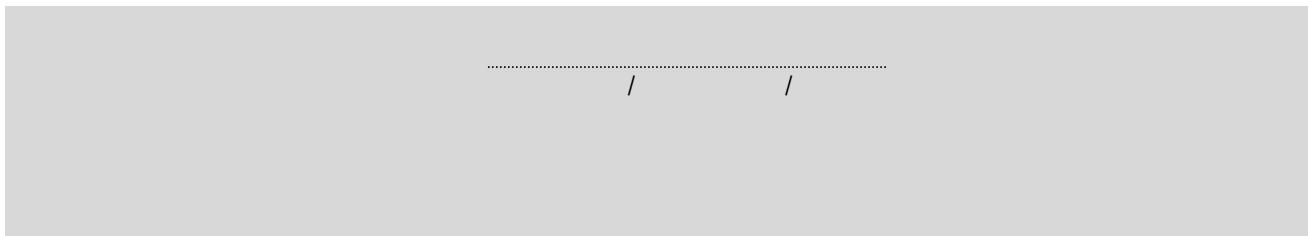
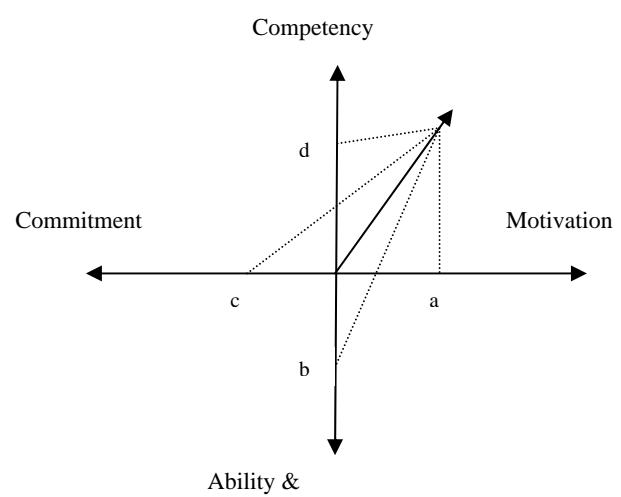


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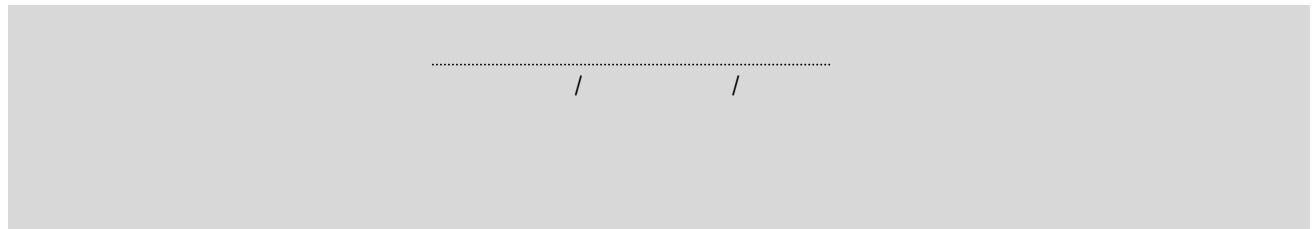
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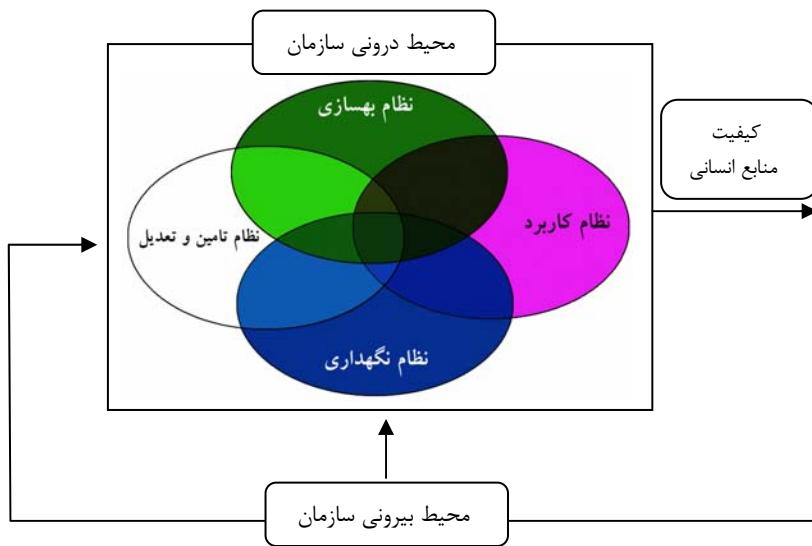


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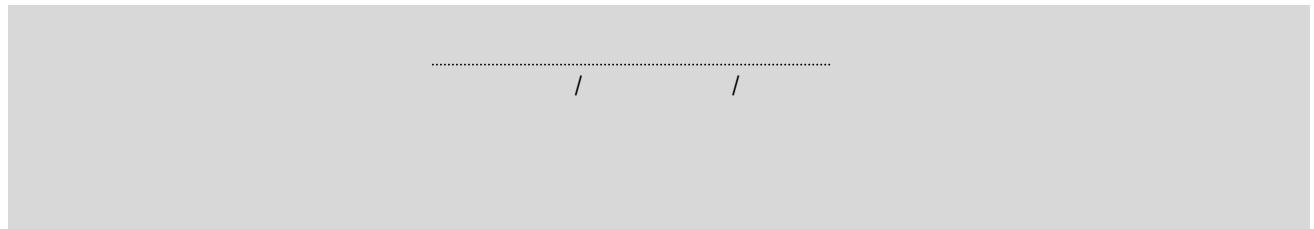
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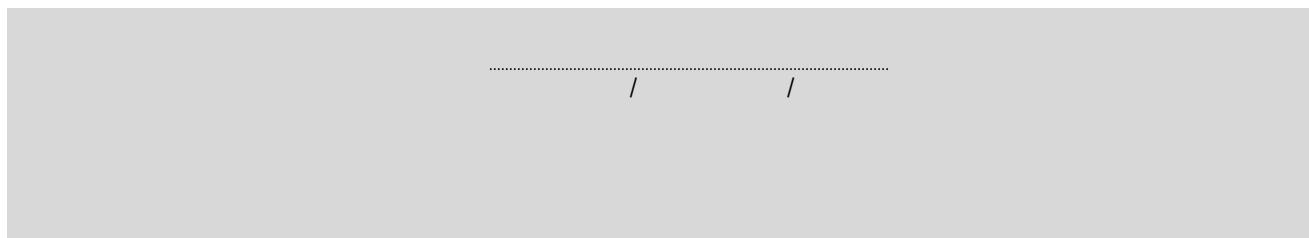
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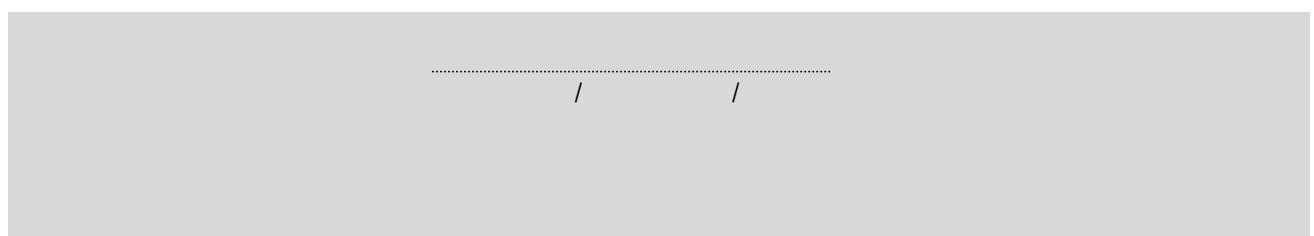
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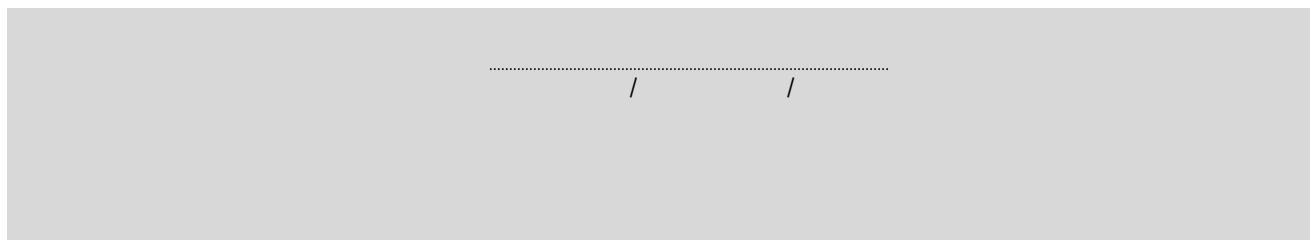
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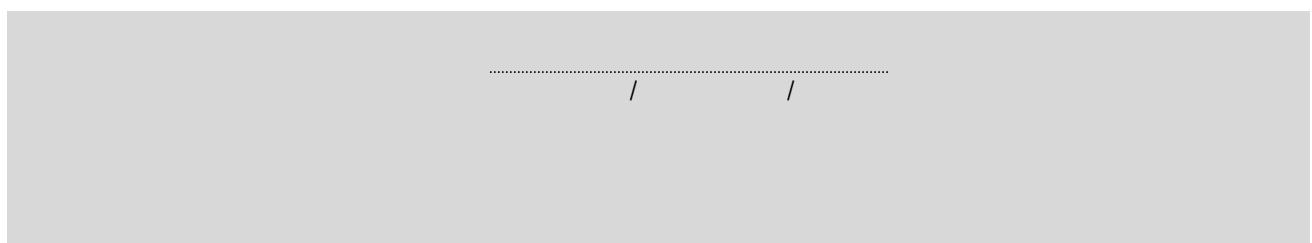




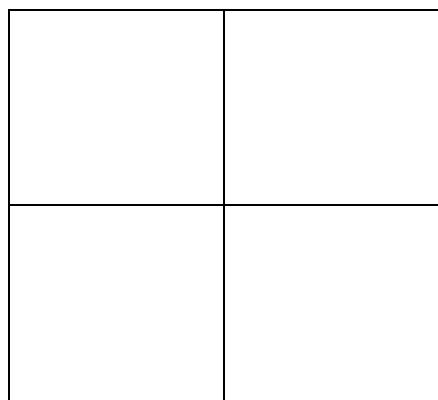
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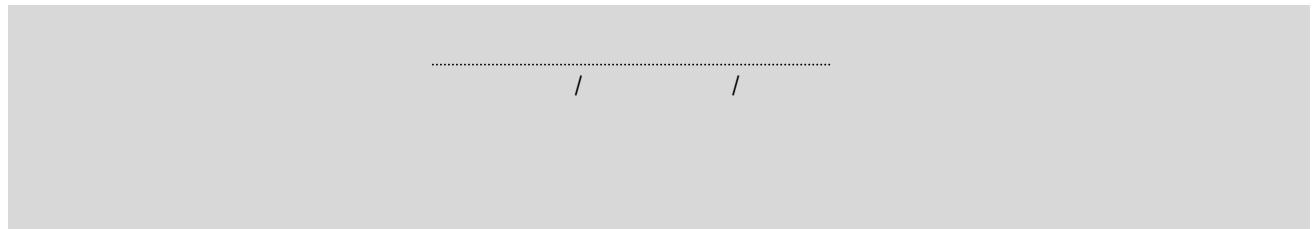


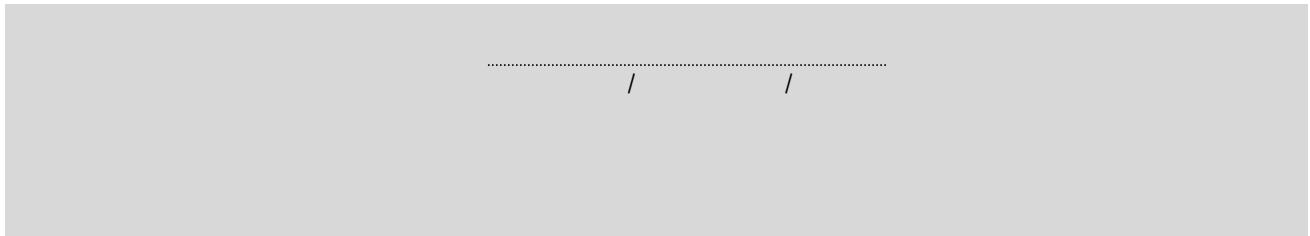
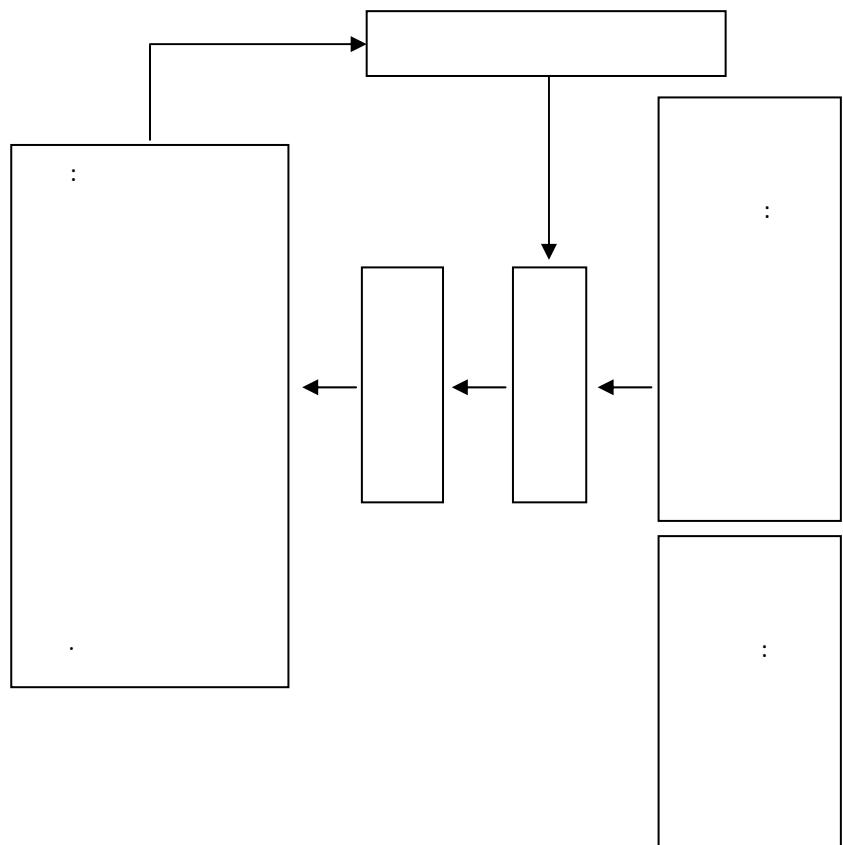
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- 10)kougmam, Roger and others. (2003). strategic plannli porsnccess Alianing people. per Formance and pay off. Jossey Bass 2003
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¹ predict the future

² Create the future

³ New Reality

⁴ Dynamic Stability

⁵ paradigm

⁶ paradigm

⁷ Frame of references

⁸ Mental Model

⁹ Vroom

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- ¹⁰ Role perception
- ¹¹ Role expectation
- ¹² Required ability
- ¹³ Adequate Motivation
- ¹⁴ Intended action translated in the behavior
- ¹⁵ outcome, Impact
- ¹⁶ E- Business
- ¹⁷ E- Commerc
- ¹⁸ E- Marketing
- ¹⁹ E- Government
- ²⁰ E-World
- ²¹ Human Resource Development
- ²² Talent
- ²³ competency
- ²⁴ commitment
- ²⁵ Subsystem
- ²⁶ output
- ²⁷ outcome
- ²⁸ Knowledge Worker
- ²⁹ Job rotation

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